

GLOBAL ANNUAL RESULTS

Year ending 30 April 2020

FEES & PROFITABILITY

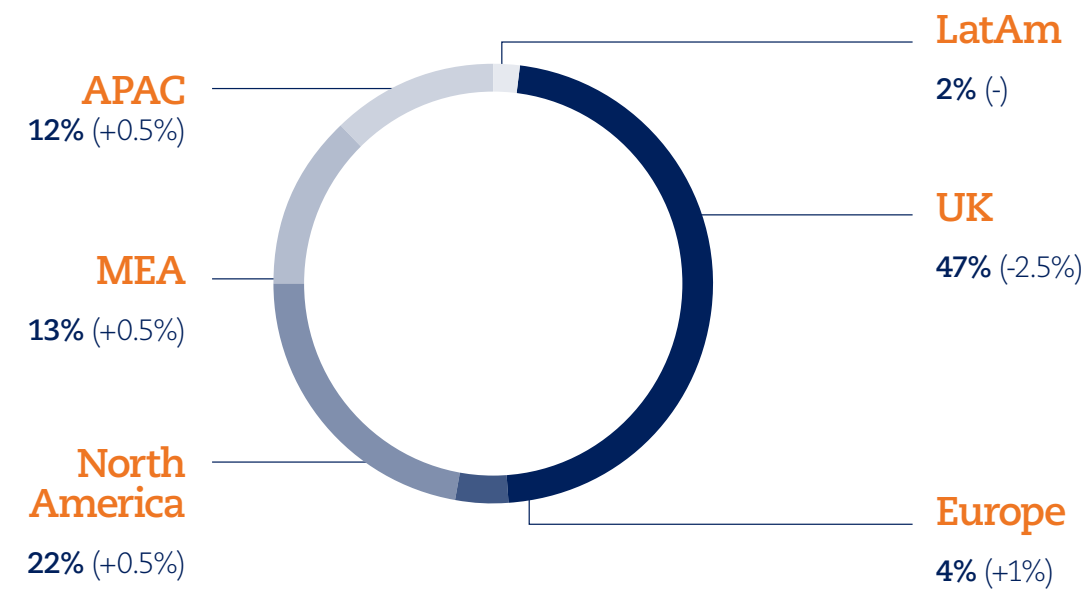
Total fee income

£627m

+4% organic growth

OUR PERFORMANCE

Percentage of revenue by region



GLOBAL REACH

Offices including associated offices

53

Countries

24

New offices*

1

* Associated office - Santiago, Chile

OUR PEOPLE

Total staff



New partners



28 New partners



15 Lateral hires



13 Partner promotions

CSR HIGHLIGHTS

Responsible business

- UN Global Compact signatory committed to delivering the 10 Principles as part of our strategy, culture and day-to-day operations
- Signed the C-19 Business Pledge which seeks to bring together businesses in a global effort to tackle Covid-19 and support employees, customers and communities through the crisis in the short, medium and longer term

Race and access to justice

- Major donations to the UK Access to Justice Foundation and the US NAACP Legal Defence Fund to support Black Lives Matter

Gender diversity

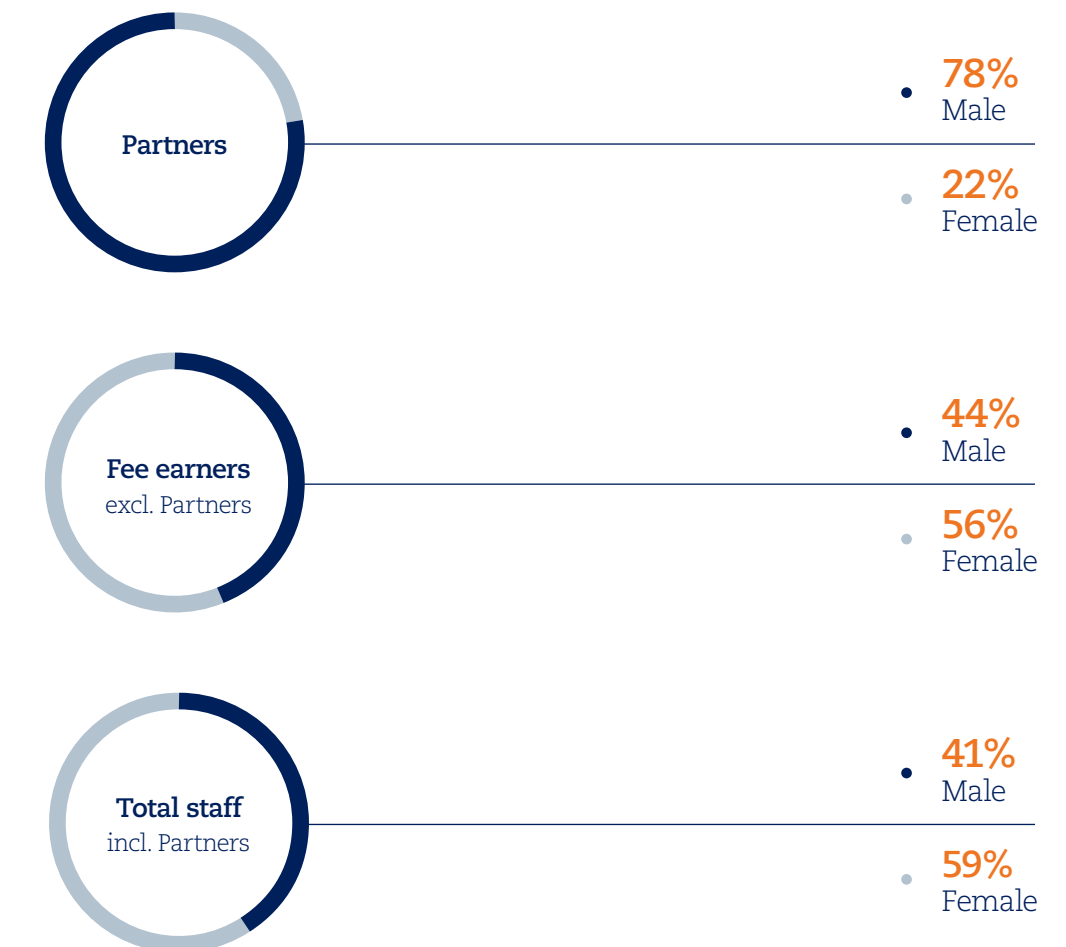
- We created 'My Career Journey: Reflections and insights from women at Clyde & Co'. In this e-booklet, some of our most senior women share their career stories with the objective of inspiring the next generation of leaders at Clyde & Co

LGBT+

- We sponsored the 2020 Stonewall Awards to help support the work of the ABA Commission on Sexual Orientation and Gender Identity and advance advocacy, policy and diversity projects for LGBT+ members of the legal profession

OUR GENDER DIVERSITY ACROSS THE FIRM

Representation



LEADERSHIP APPOINTMENTS



Peter Hirst

In June 2019 Clyde & Co named **Peter Hirst** as its new Global Senior Partner and in October announced the appointment of **Matthew Kelsall** as its new Chief Executive Officer.



Matthew Kelsall



Inga Beale

In December 2019 Clyde & Co appointed **Dame Inga Beale**, former Lloyd's of London CEO, and **Stephen Chipman**, former Grant Thornton US CEO, as Independent Board Members.



Stephen Chipman

GLOBAL ANNUAL RESULTS

Year ending 30 April 2020

AWARDS

- **International Law Firm of the Year** - International Adviser - Global Financial Services Awards 2019
- **Best for insurance** - The Times Best Law Firms 2020
- **Insurance Law Firm of the Year** in the Legal 500 UK Awards 2020
- **Specialist Law Firm of the Year** - African Legal Awards 2019
- **Best Islamic Finance Law Firm** - Global Islamic Finance Awards 2019
- **Law Firm of the Year** - MEED Awards 2019
- **Best law firm serving London's D&O market** - in Insurance Insider's D&O Report 2019
- **Transport Law Firm of the Year**, Legal 500 2019
- Shortlisted: **Aspiring Solicitors 'All Star Improvement in Diversity and Inclusion' award**
- Winner of UK's **'Best Apprenticeship Initiative'** at the People in Law Awards

ACCOLADES

- **Jim Holmes** received lifetime achievement award for LGBT+ equality at Chambers Diversity & Inclusion Awards: USA 2019
- **Elderidge Nichols** recognised as "Top 40 Under 40" in Washington, D.C. by The National Black Lawyers
- **Emma Ager** named in The Lawyer's 'Hot 100' ranking 2020
- **Rob Lawson** QC named 'Transport Individual of the Year (London)' at the Legal 500 Awards 2020
- **Michael Tooma** awarded Work, Health & Safety Lifetime Achievement Award by Safety Institute Australia
- **Thomas van der Wijngaart** and **Nicholas Harding** named in the aviation category at Euromoney Legal Media Group's inaugural 'Rising Star' Awards
- **The Lawyer** magazine's Litigation 50 and litigation tracker recognised the firm as one of the largest disputes firms globally by headcount, the largest in London, and in the top 3 firms by both number of cases at 41 and number of case days at 162 for work across dispute types, including contract disputes, insurance, arbitration related disputes, personal injury and negligence, and employment
- **The firm** has a total of 278 rankings (82 tier one) in the Chambers and Partners and Legal 500 rankings

INDUSTRY APPOINTMENTS



Sapna Jhangiani, a barrister and Partner in the firm's Singapore office, has been appointed Queen's Counsel for excellence in advocacy by Her Majesty The Queen



Jim Holmes became a member of the American Bar Association (ABA) Board of Governors - the first to be seated as an "at large" diversity member on behalf of the LGBT community



Michael Swangard appointed as Deputy Chairman of the International Steel Trading Association



Prakash Pillai elected Chairperson of the Public and International Law Committee of the Law Society



Jennette Newman appointed Chair of the Professional Standards Committee of The Chartered Insurance Institute (CII)

FIRM-WIDE INITIATIVES

- Launched a first-of-its kind off-the-shelf connected parametric insurance contract for use by insurers through our smart contract consultancy, **Clyde Code**
- Signed the **Coalition for Climate Resilient Investment**, launched at the United Nations Climate Action Summit in New York
- Celebrated 30 years in the **Middle East**
- Entered into an association with Chilean firm Grasty Quintana Majlis giving us an on the ground presence in **Chile** for the first time
- Introduced a six-month full-time trainee seat in the firm's in-house **Data Lab**

OUR WORK



Insurance

- Advising the global insurance industry on losses and claims relating to Covid-19 while continuing to be at the forefront of advising insurers on claims arising out of new and emerging risks such as climate change, cyber attacks and data breaches



Aviation

- Agreed a novel disputes funding arrangement with an aviation sector client to pursue all its claims for outstanding sums worldwide on a "no result, no fee" basis



Energy

- Acting for clients across all major arbitral seats on high profile, high stakes arbitration proceedings, including a landmark win on behalf of the Public Gas Corporation of Greece in an ICC gas pricing arbitration against a Turkish state-owned energy company



Corporate

- Advised Mars confectionary on the acquisition of all of the shares in its Dubai subsidiary, one of the first transactions of its kind since the UAE's FDI Law came into force



Technology

- Advised the Dubai International Financial Centre (DIFC) Authority on drafting its new Data Protection Law and new Employment Law



Infrastructure

- Advised on significant infrastructure projects worldwide across all asset classes including a high-profile tunnel project in the UK, major state-backed transport and tourism projects in the Middle East, a significant port project in East Africa and energy projects in South East Asia and Australia



Transport

- Successfully represented Cooper Tire in a product liability action that had been pending for over 8 years which dismissed all claims against them



Blockchain

- Legal support to The MRO Blockchain Alliance in the development of a blockchain solution to enable tracking, tracing and an immutable history of components parts for the aviation industry



Covid-19

- Set up a Covid-19 desk which brings together partners from across disciplines and sectors across the firm to help clients access the legal advice and support they need in light of the developing situation