



CLYDE&CO

# Clyde & Co Schemes

For insurers and brokers

April 2023

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LawNet has a Group PII scheme for its member firms and in that context we have worked with the team for over 10 years.

They provide a first-class service recognising & responding to the unique and specific requirements of our scheme and our members. They have made a valued contribution to the risk.



# Clyde & Co Schemes

A claims and value-added proposition for the schemes market.

A unique proposition which is underpinned by customer focus and leading innovations in relation to analysis of risk, defensibility and claims handling.

An extended and personal claims service provided by dedicated sector-focused teams.

A product which evolves from our experience of working on schemes for many years with insurers and brokers.

In the past we have helped to develop successful niche insurance scheme portfolios across all sectors including the following:

- Care
- Children's nurseries
- Construction
- Engineering
- Motor trade
- Security services
- Manufacturing
- Sports clubs
- Retailers
- Agriculture

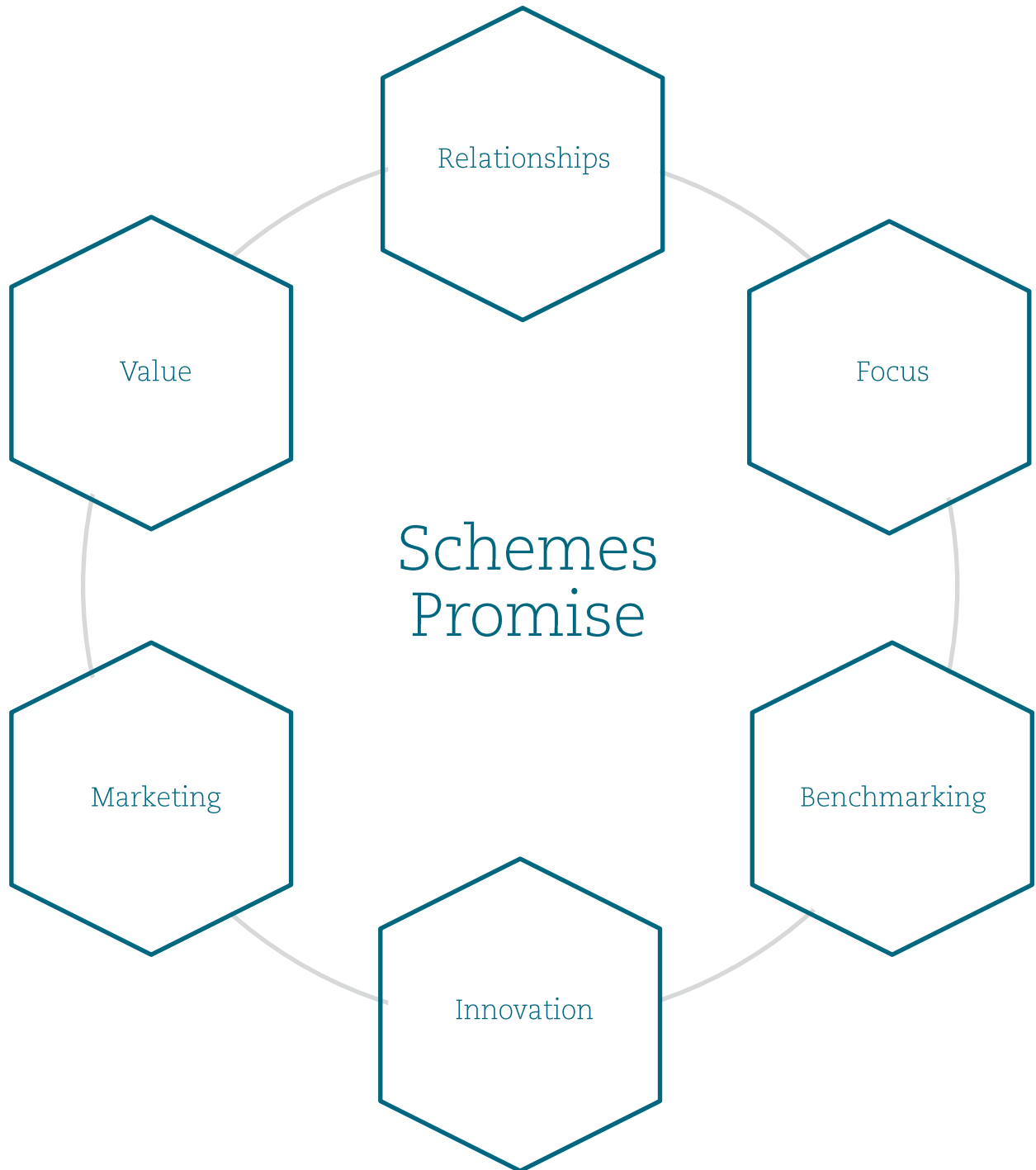




A close-up photograph of a person wearing an orange long-sleeved shirt, seated at a dark wooden table. The person's right hand is holding a silver pen and signing a document. Their left hand, wearing a gold watch, rests on the table. Several other documents are scattered on the table surface. The lighting is warm and focused on the signing action.

Our aims are simple – improve  
service, reduce spend, drive  
growth and add value

## Our Schemes Promise



## Our Schemes Promise

### Relationships:

Personal relationships are incredibly important to us. We will ensure that our people always provide a personal service to your scheme members. Our dedicated Scheme Managers will begin this process at the 'on – boarding' stage by meeting with all stakeholders and agreeing the KPIs and objectives for each scheme. They will ensure that regular review meetings take place –not only with you but also with your scheme members to discuss cases, current trends and risk insights. They will ensure that the meetings are used as an opportunity to identify and share 'lessons learned'. They will promote continuous improvement with sector-specific training and risk insights.

### Focus:

Our Scheme Managers will lead a dedicated team of experienced and sector specific lawyers – who are well supported by technology and use sector specific MI to manage and track performance. There will be a focus on KPIs which are designed to reduce life cycles and reduce overall indemnity spend. They will review defensibility and lessons learned to create ongoing best practice and continuous improvement.

### Benchmarking:

Our innovative data tool will provide 24/7 access to live case-related information on schemes. It will enable the creation of bespoke reports and dashboards to monitor performance, review trends and measure legal spend.

It will highlight and benchmark individual scheme performance to support underwriting and claims analysis. It will 'slice and dice' the data to determine hotspots and trends and highlight areas of risk to enable actions to be taken and risk management measures to be effected.

### Innovation:

Our innovation products are designed to 'keep it simple', to be practical and to make a difference. They will allow for 24/7 access to cases and will ensure better liability decisions, more timely offers and more accurate reserving.

### Marketing:

We know that schemes create a great growth opportunity for brokers and underwriters and our Schemes Promise includes a commitment to help you grow your business. We will focus on creating long lasting relationships, broker engagement, insights, defensibility strategies and scheme performance to help support your wider campaigns and routes to market.

### Value:

Our Schemes Promise enables scheme members to access Clyde & Co's range of risk services normally reserved for major customers. These include training events, claims clinics, helplines and risk insights. Our team will also host events for the scheme members to explore the many commercial issues which may impact their businesses including supply chain, employment law, mergers and acquisitions and debt recoveries.

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For any insurance scheme provider who is looking for a legal partner, you don't need to look any further once you meet the exceptional team.

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We have known the team for many years and we are delighted to have them working with us on our Trainsure scheme.

## Key Contacts



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# 480

Partners

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# 2,400

Lawyers

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# 5,000

Total staff

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# 3,200

Legal professionals

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# 60+

Offices worldwide\*

[www.clydeco.com](http://www.clydeco.com)

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\*includes associated offices

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