

Annual results

Year end 30 April 2018

A more connected law firm

Key statistics

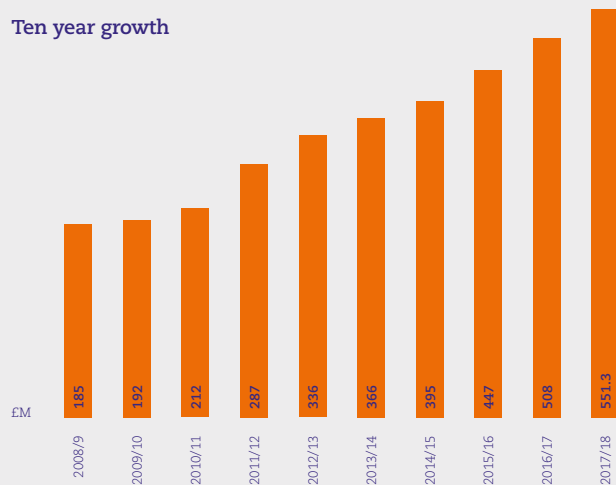
Fees billed

£551.3 million

+9% Annual growth

+15% ten year compound annual growth rate

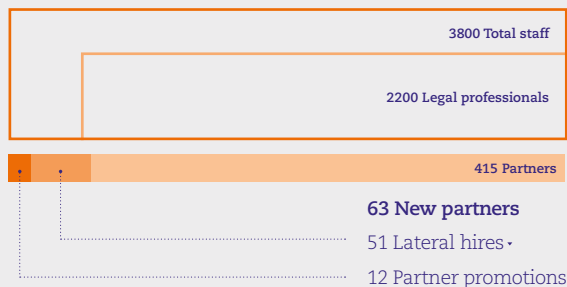
Ten year growth



Profit

+2% average profit per partner

Headcount



Sectors

We specialise in the sectors that move, build and power our connected world and the insurance that underpins it.

Representative matters

- Successfully defended 20 insurers against a \$470m energy construction claim after 10 year dispute
- Advised Mexican oil company Petrolera Perseus on a first of its kind floating pledge agreement for Mexican oil & gas contracts
- Lead Counsel advising Chubb on landmark strategic cooperation agreement with PICC Property & Casualty Company of China
- Advising clients across sectors on the fast-changing global sanctions environment
- Advising the global insurance industry on major losses including in aviation, shipping, energy, data breaches, cyber-attacks, the Californian wildfires and a series of high profile music tour cancellations

Network

Our network spans developed and developing markets.

52

offices[†]

25

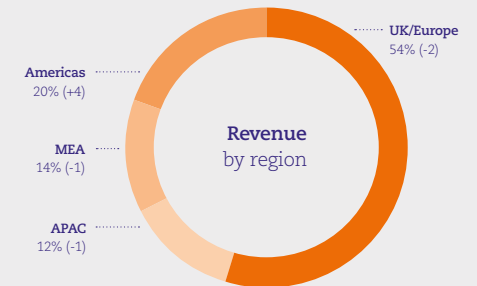
countries

7

new offices[‡]

[†] including 6 associated offices

[‡] LA | Orange County | Mexico City | Kuala Lumpur | Auckland | Muscat | Bristol



Modernisation

We are committed to delivering innovative new services and the most efficient and smart services.

Blockchain

Launched Clyde Code - first of its kind consultancy for smart contracts, blockchain and tokens

Data analytics

Launched Data Analytics Lab with University College London

Insurtech

Providing support to insurtech startups globally through incubators and accelerators in the UK, US and Germany

Lawtech

Founding partner of the UK's first industry wide lawtech incubator

Transformation

Created new global transformation office

Efficiency

Development of Kansas City shared services centre to support delivery in North America

People & culture

We are a global people business with a distinctive and progressive culture.

World class expertise
(Chambers and Legal 500)

270
(+13)

team rankings

842
(+151)

individual rankings

Four global CR&I streams

Diversity and Inclusion

Community

Pro bono

Charity and arts

7,745 pro bono hours worked

£375,000 raised for UK charity partner, Together for Short Lives in 3 years.

• includes 15 partners from Sedgwick LLP